



# MAKE THE SWITCH

**\$250 credit** for organisations who make the switch to The First Aid Group during 2016!

## Why Partner with The First Aid Group?

The First Aid Group has an established partnering program with over eight years experience in delivering First Aid education to individuals and organisations around Australia.

With over 40 partnering organisations across Australia, we must be doing something right!

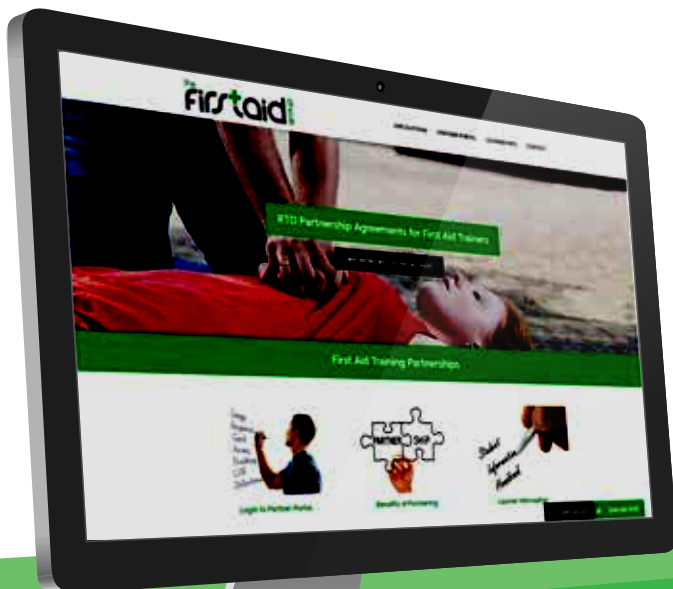
## Innovative Student Management System

Over the past 24 months we have invested in one of the most sophisticated student management systems available on the Australian market. This cloud based system is accessible to partners and trainers 24 hours a day, 7 days a week to:

- ✓ Register courses and learners
- ✓ Book courses and email confirmations to clients & students
- ✓ Create USIs
- ✓ Verify USIs
- ✓ Email copies of certificates direct to learners
- ✓ Send email notes to learners
- ✓ Send SMSs to learners
- ✓ Send training reminders when refresher training is due
- ✓ Make notes and follows ups for learners and prospective clients
- ✓ Communicate with The First Aid Group using course notes
- ✓ View calendar of all courses conducted

## Online Trainer Portal

Access training and assessment resources quick and easily via our on-line trainer portal. Have you ever arrived at a course without enough questions papers? No problem ... login and print some more, then and there! Submit professional development evidence using the online form. Order workbooks and other supplies.



## Fast Certificate Issuing

Having access to our student management system means that the time it takes to issue certificates is dramatically reduced. Generally you will have electronic copies of certificates ready to be emailed to learners within 24 hours of submitting a correctly entered course (weekdays, workload permitting). Hard copies of certificates and plastic wallet cards are then posted direct to you ready for distribution to your clients. Worried about the extra work of writing up addresses on envelopes? Worry not ... aXcelerate has that covered!



## Co-Branding of Certificates

We want you to grow and expand your business as much as you do! With our certificate co-branding, your logo and contact details are added to each and every certificate.

## Online Certificate Validation

One of the security features of our certificates is the online validation system. By entering in some simple information from the certificate, learners and employers can use this system to validate a certificate instantly.

## Dedicated Partnering Program Manager

If you have any queries just phone Jo, the Queen of partnering administration! Jo is available Mon to Fri from 8.30 am to 3.00 pm, with our administration team able to support you outside of these hours.

## Pay for Completed Learners Only

No upfront fees to purchase training resources. That's right! Only pay for students you have delivered training to. Once your course has been processed you will receive an invoice with 14 day terms. This is a great benefit when managing your cash flow. Payments can be made by EFT or credit card.

## Need a Website?

We have recently invested over \$7000 in the development of a partnering website. We have two versions of the website available, one with online booking functionality and other without. Save your time and money by purchasing a fully functional website at a fraction of the cost!

## Professional Development – We love to learn!

At The First Aid Group we are dedicated to ensuring that all our trainers and partnering organisations have access to professional development activities. We run yearly events along with multiple webinars throughout the year.

Partnering organisations also receive membership with the National Institute of First Aid Trainers (NIFAT) where they can continue their professional development, gain up-to-date industry information and receive discounted pricing on products and the National First Aid Trainers Conference [www.nifat.com.au](http://www.nifat.com.au)



## Scope of Registration

Currently we have the following units available for partnering organisations to deliver under a partnering agreement with The First Aid Group.

HLTAID001	HLTAID002
HLTAID003	HLTAID004
HLTAID006	HLTAID007
HLTAID008	HLTSS00027
22282VIC	22300VIC
UETTDRRF06B	

## Competitive Pricing

We understand that your bottom line is important. That is why our pricing has been structured to ensure we provide you with the best possible service at the best possible price. Remember, you only want to pay for the learners you have trained.

## Feedback from Current Partners

The training and assessment services at The First Aid Group are well researched and put together in a manner that is easy to follow and deliver. This makes the training very easy for students to understand. The best part of partnering is the feeling of absolute confidence that every angle of the partnership is managed professionally. The worst part is that we took so long to find them and sign up! I hope our partnering agreement continues for all involved!

*L Richter, LYR Training*

The First Aid Group training systems are continually updated and the information is explained very well. There is an excellent support network and the people are fantastic to work with. I cannot fault the partnership; it has always been a pleasure to deal with all the team at The First Aid Group. This is the first time that I have worked with trainers that want to train students the right way without short cutting information to save time and money.

*C Ronnfeldt, Complete First Aid Training Service*

I can't express how pleased I am to be partnered with The First Aid Group. I have been delivering first aid education for many years and am so impressed with the quality of the services The First Aid Group provide.

The First Aid Group has it all, from great training tools to engaging professional development activities and industry information. The recent introduction of aXcelerate has been fantastic and the fast turnaround time of certificates is a great benefit for students.

I look forward to a continued relationship with Andy and the team at The First Aid Group. Oh ... and the Christmas party is great fun!

*J Wadham, First Aid 4U*



1300 423 477

[www.thefirstaidgroup.com.au](http://www.thefirstaidgroup.com.au)

## Message from the Director

We've been there, done that! That's right; The First Aid Group was once a training partner. So, we understand the needs of training partners and have designed our partnership program with your needs at the forefront. Isn't that what every first aid co-provider is looking for?

Our motto, 'Partnering with Confidence' is as true today as it was when we signed up our first training partner Lyn almost six years ago, who we're pleased to say continues to partner with us to this day. Starting and managing a first aid training business can be daunting, made no easier by what is fast becoming a cut throat industry. Finding a quality Registered Training Organisation (RTO) to partner with is one additional stress you can do without.

Our track record and reputation speaks for itself. With over 40 training partners delivering training across Australia, you can be assured that you are in good hands.

Questions? Don't be a stranger! Contact us today to discuss partnering with The First Aid Group.

Andy Panes  
Director of Education.

[Approved Delegate of the Australian Skills Quality Authority \(ASQA\)](#)



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**Don't forget  
your \$250.00  
worth of  
credit when  
you sign up  
during 2016!**

the  
**firstaid**group

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info@thefirstaidgroup.com.au  
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